## Financial Statements for FY2018 Balance Sheet As of March 31st 2019

|  | As of March 51st 20                     | )1)               | Unit: Yen             |
|--|---|-------------------|-----------------------|
| Account  | Fiscal 2018                             | Fiscal 2017       | Increase/Decrease     |
| I Assets   |   |                   |                       |
| 1. Current Assets                                  |   |                   |                       |
| Cash and deposits                                  | 277,217,060                             | 218,760,163       | 58,456,897            |
| Advances paid                                      | 5,215,654                               | 6,367,487         | -1,151,833            |
| Accounts receivable                                | 68,006,405                              | 78,262,195        | -10,255,790           |
| Allowance for doubtful accounts                    | 0                                       | -12,621,479       | 12,621,479            |
| Accrued income                                     | 5,088,760                               | 5,244,029         | -155,269              |
| Advance payments                                   | 20,175,361                              | 10,812,744        | 9,362,617             |
| Prepaid expenses                                   | 34,088,247                              | 36,114,154        | -2,025,907            |
| Supplies   | 1,391,529                               | 762,057           | 629,472               |
| Total Current Assets                               | 411,183,016                             | 343,701,350       | 67,481,666            |
| 2. Fixed Assets                                    |   |                   |                       |
| (1) Specified Assets                               |   |                   |                       |
| Admission fee funds                                | 993,691,525                             | 1,054,723,145     | -61,031,620           |
| Examination system operation funds                 | 876,757,243                             | 1,107,657,185     | -230,899,942          |
| Social service activities funds                    | 2,052,296,186                           | 2,072,980,567     | -20,684,381           |
| Employees' welfare funds                           | 17,121,732                              | 16,178,607        | 943,125               |
| Directors' retirement allowance reserves           | 13,366,540                              | 8,766,482         | 4,600,058             |
| Retirement benefits provision assets               | 1,609,980,441                           | 1,523,339,519     | 86,640,922            |
| Adjusted membership fee funds                      | 37,618,000                              | 27,618,000        | 10,000,000            |
| Total Specified Assets                             | 5,600,831,667                           | 5,811,263,505     | -210,431,838          |
| (2) Other Fixed Assets                             | 40,500,500                              | 11 22 1 25 (      | 2 014 704             |
| Building   | 40,509,560                              | 44,324,356        | -3,814,796            |
| Building equipments                                | 171,399,264                             | 184,427,575       | -13,028,311           |
| Furnitures   | 29,389,037                              | 20,336,530        | 9,052,507             |
| Calligraphic works and paintings, and antiques     | - ) )                                   | 6,770,000         | 0                     |
| Leasehold right                                    | 69,120,239                              | 69,120,239        | 0                     |
| Telephone subscription right<br>Software           | 11,052,000                              | 11,052,000        | 0                     |
|  | 271,704,545<br>263,394,720              | 133,537,429<br>0  | 138,167,116           |
| Software in progress<br>Leased assets              | 10,765,890                              | 6,190,612         | 263,394,720           |
| Lease and guarantee deposits                       | 26,164,168                              | 27,134,768        | 4,575,278<br>-970,600 |
| Lease and guarantee deposits<br>Loans to employees | 20,104,108                              | 750,000           | -750,000              |
| Long-term prepaid expenses                         | 2,384,820                               | 3,208,860         | -824,040              |
| Total Other Fixed Assets                           | 902,654,243                             | 506,852,369       | 395,801,874           |
| Total Fixed Assets                                 | 6,503,485,910                           | 6,318,115,874     | 185,370,036           |
| Total Assets                                       | 6,914,668,926                           | 6,661,817,224     | 252,851,702           |
| II Liabilities                                     | 0,714,000,720                           | 0,001,017,224     | 232,031,702           |
| <u>1. Current Liabilities</u>                      |   |                   |                       |
| Deposits received                                  | 47,409,303                              | 51,480,802        | -4,071,499            |
| Accounts payable                                   | 196,041,865                             | 68,156,631        | 127,885,234           |
| Accrued expenses                                   | 202,870,028                             | 203,134,421       | -264,393              |
| Long-term accrued expenses due within a year       | 68,185,963                              | 32,658,361        | 35,527,602            |
| Lease obligations                                  | 2,660,040                               | 2,916,684         | -256,644              |
| Income taxes payable                               | 3,533,500                               | 3,593,500         | -60,000               |
| Accrued consumption taxes                          | 6,268,300                               | 9,502,900         | -3,234,600            |
| Accrued bounuses                                   | 48,828,767                              | 46,342,393        | 2,486,374             |
| Total Current Liabilities                          | 575,797,766                             | 417,785,692       | 158,012,074           |
| 2. Fixed Liabilities                               | ,,,                                     | . , ,             |                       |
| Accrued retirement benefits for directors          | 14,007,000                              | 8,412,000         | 5,595,000             |
| Accrued retirement benefits                        | 2,273,600,322                           | 2,148,622,950     | 124,977,372           |
| Long-term accrued expenses                         | 186,556,020                             | 54,383,006        | 132,173,014           |
| Lease obligations                                  | 6,629,040                               | 1,798,200         | 4,830,840             |
| Total Fixed Liabilities                            | 2,480,792,382                           | 2,213,216,156     | 267,576,226           |
| Total Liabilities                                  | 3,056,590,148                           | 2,631,001,848     | 425,588,300           |
| III Net Assets                                     |   |                   |                       |
| General Net Assets                                 | 3,858,078,778                           | 4,030,815,376     | -172,736,598          |
| (Amount to be allocated to specified assets)       | ( 3,977,484,686 )                       | ( 4,279,157,504 ) | ( -301,672,818        |
|  | ( ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |                   |                       |
| Total Net Assets                                   | 3,858,078,778                           | 4,030,815,376     | -172,736,598          |